



COUNSELLING AND NEGOTIATION SKILLS FOR MANAGERS

By PREMVir KAPOOR

Dreamtech Press. Paperback. Book Condition: New. The book meets the syllabus requirements of Post Graduate Students of Management, Education and Psychology and those pursuing Diploma Courses in Counselling and Guidance. The book is divided in two parts. The first part is devoted to -- Conselling Skills for Managers, and the second part is devoted to the-- Negotiation Skills for Managers. It provides a clear and concise account of different aspects of Counselling and Negotiation. The 34 years teaching experience of the author has made it a unique and indispensable book for working managers as well.

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